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Frequently Asked Questions

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Recent Employers

Graduates of the MIT Center for Real Estate's MSRED program are employed by real estate organizations of all types - from private to public, from domestic to international, and from the largest global firms to solely owned proprietorships - and at highly competitive compensation rates. The following list is a sampling of organizations currently employing MIT/CRE graduates:

- · AEW Capital Management, L.P.
- AIG Global Real Estate Investment Corp.
- AMB Property Corporation
- Amli
- Archon Group
- AvalonBay Communities
- Bank of America
- Beacon Capital Partners
- Boston Properties, Inc.
- Burger King Corporation
- · C.B. Richard Ellis AG
- · The Carlyle Group
- · Catellus Development Corporation
- Clarion Partners Corcoran Jennison
- · Credit Suisse First Boston
- Cushman & Wakefield
- Dell

EDAW

Draper & Kramer Realty Advisors Inc.

· Development Bank of Japan

- Enterprise Foundation
- Ernst & Young
- Fidelity Real Estate
- · First Union National Bank · Forest City Commercial Group
- Forest City Ratner Co.
- Fortress Investment Group GE Capital
- General Services Administration

General Motors Investment Management

- Goldman Sachs
- · Gov. of Singapore, Investment Corp
- Hawkins Companies

Hellmuth Obata Kassabaum

- Heitman Finance Group
- Hines
- J.P. Morgan & Co.
- John Hancock Real Estate Inv. Grp.
- Jones Lang LaSalle
- Key Bank Commercial Real Estate
- Leggat McCall Properties Lehman Brothers
- · Liberty Property Trust
- Lowe Enterprises Commercial Group
- Manekin L.L.C.
- · Marriot International
- Merrill Lynch
- · Mesirow Stein Real Estate, Inc
- Millennium/MDA Partners
- · Moody's Investors Services Limited
- Morgan Stanley
- New Boston Fund, Inc.
- · New Plan Excel Realty Trust OCWEN Financial
- Praedium Group ProLogis Japan
- Prudential Real Estate Investors
- Russell Real Estate Advisors Inc.
- Staples, Inc.
- · State Teachers Retirement, Ohio
- Summit Properties
- TA Associates Realty
- Taubman Company Taurus New England Investments Corp.
- The Blackstone Group International
- The Boyer Companies
- · The Community Builders The Macerich Company
- TIAA-CREF, Mortgage & Real Estate Tishman Speyer
- UBS Realty Investors, LLC Wells Fargo Westcor Partners

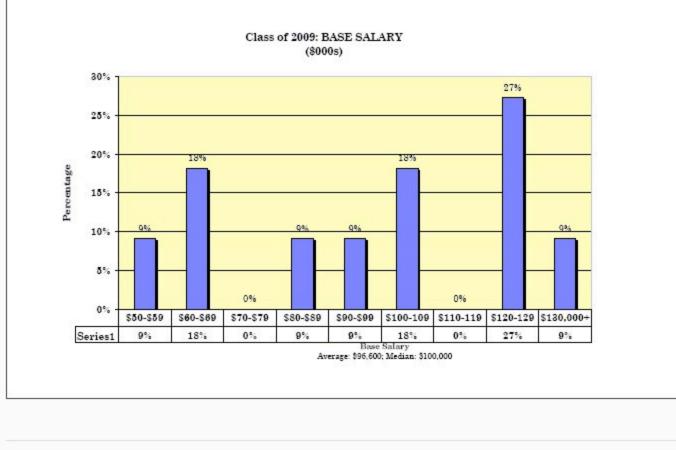
Recent Compensation Figures

The MIT Center for Real Estate is now the alma mater for over 800 graduates, ninety-five percent of whom are involved directly in the real estate industry. Their compensation parallels that of graduates of the nation's top business schools.

The students enrolled in the MIT/Center for Real Estate generally have four to six years of work experience in the real estate industry. Their return to school often reflects a desire to expand their knowledge base as a precursor to moving into another segment of the industry, advancing within their current company, or initiating an entrepreneurial venture. Whatever the motivation, graduate education is perceived as a requirement for continued career growth. The Class of 2009 and 2010 graduated into one of the worst global economies in decades. Based on feedback from graduates and

industry, base salaries remained relatively stable. Of those responding from the Class of 2009, the average base salary was \$96,600, reflecting geographic differences, the differing levels of experience among the respondents, and variations among the areas of

specialization. The median base salary was \$100,000. The reported salaries for the Class of 2009 ranged between \$50,000 and \$150,000; however, 63.6% of respondents who provided salary information earned between \$80,000 and \$125,000.



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For more detail on typical salaries, download the Class of 2009 and 2010 Salary Survey (pdf 130k) and historical salary summary (pdf

37.1k).

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